

No.	Name	Definition	2015	2014	2013	Change 2015 vs 2014
1	2	3	4	5	6	7 = 4-5
1	Gross profit margin (%)	gross profit (loss) / net revenue from sale of products and merchandise	8,3%	9,0%	5,3%	-0,7%
2	Profit on sales margin (%)	profit (loss) on sales / net revenue from sale of products and merchandise	1,5%	3,0%	-4,3%	-1,5%
3	Operating profit margin (%)	operating profit (loss) / net revenue from sale of products and merchandise	1,6%	2,5%	-4,2%	-0,9%
4	Margin before extraordinary items (%)	profit (loss) before extraordinary items / net revenue from sale of products and merchandise	3,4%	2,4%	-19,2%	1,0%
5	Net profit margin (%)	net profit (loss) / net revenue from sale of products and merchandise	2,7%	2,1%	-18,9%	0,6%
6	Return on assets (%)	net profit (loss) / total assets	2,7%	2,3%	-13,9%	0,4%
7	Return on equity (%)	net profit (loss) / equity	6,8%	8,5%	-54,4%	-1,7%
8	Current ratio	current assets / current liabilities	1,3	1,0	1,0	0,3
8A	Current ratio excluding inventory adjustment relating to accounting for long-term contracts	current assets + inventory adjustment relating to accounting for long-term contracts/ current liabilities	1,9	1,3	1,3	0,6
9	Quick ratio	current assets - inventories / current liabilities	1,3	1,0	1,0	0,3
10	Average collection period after revenue adjustment relating to valuation of long-term contracts (in days)	current trade receivables x 360 / net revenue from sale of products and merchandise (invoices+adjustment relating to valuation of long-term contracts)	52	75	67	-23
10A	Average collection period before revenue adjustment relating to valuation of long-term contracts (in days)	current trade receivables x 360 / net revenue from sale of products and merchandise (invoiced)	58	74	62	-16
11	Inventory turnover after inventory adjustment and cost relating to valuation of long-term contracts (in days)	inventory x 360 / cost of products and merchandise sold	7	8	10	-1
11A	Inventory turnover before inventory adjustment relating to valuation of long-term contracts (in days)	(inventory+adjustment relating to valuation of long-term contracts) x 360 / (cost of products and merchandise sold after adjustment relating to valuation of long-term contracts)	141	92	128	49
12	Average payment period after adjustment relating to valuation of long-term contracts (in days)	current trade payables x 360 / cost of products and merchandise sold	102	104	104	-2
12A	Average payment period (based on purchases) (in days)	current trade payables x 360 / purchases	107	114	146	-7
13	Debt ratio (%)	non-current liabilities + current liabilities / equity	151,9%	275,4%	292,4%	-123,5%
14	Bank debt ratio (%)	non-current and current borrowings / equity	28,4%	47,1%	100,7%	-18,7%
15	Long-term funding ratio (%)	equity + non-current liabilities / total assets	45,0%	31,4%	29,3%	13,6%
16	Share of equity in financing of assets (%)	equity / total assets	39,7%	26,6%	25,5%	13,1%
17	Equity financing of non-current assets (%)	equity / non-current assets	142,3%	95,6%	88,4%	46,7%
18	Debt to assets (%)	non-current liabilities + current liabilities / total assets	60,3%	73,4%	74,5%	-13,1%

No.	Item	Dec 31 2015		Dec 31 2014		Dec 31 2013		Change	Change %
		PLN '000	STRUCTURE	PLN '000	STRUCTURE	PLN '000	STRUCTURE		
1	2	3	4	5	6	7	8	9= 3-5	10 = 3/5
I	Non-current assets	275 334	27,9%	289 332	27,9%	290 740	28,8%	(13 998)	95,2%
1	Property, plant and equipment	153 827	15,6%	142 806	13,8%	143 270	14,2%	11 021	107,7%
2	Investment property		0,0%		0,0%		0,0%		
3	Intangible assets	11 488	1,2%	9 164	0,9%	7 356	0,7%	2 324	125,4%
4	Trade receivables	5 660	0,6%	28 990	2,8%	2 877	0,3%	(23 330)	19,5%
5	Non-current financial assets	61 621	6,2%	58 802	5,7%	91 952	9,1%	2 819	104,8%
5.1	Shares in subsidiaries	25 032	2,5%	25 032	2,4%	60 216	6,0%		100,0%
5.2	Shares in other entities	229	0,0%	388	0,0%	338	0,0%	(159)	59,0%
5.3	Non-current loans advanced		0,0%	38	0,0%		0,0%	(38)	0,0%
5.4	Non-current deposits		0,0%		0,0%		0,0%		
5.5	Other non-current assets	36 360	3,7%	33 344	3,2%	31 398	3,1%	3 016	109,0%
6	Other receivables and prepayments		0,0%		0,0%	909	0,1%		
7	Deferred tax assets	42 738	4,3%	49 570	4,8%	44 376	4,4%	(6 832)	86,2%
II	Current assets	711 518	72,1%	713 116	68,7%	717 567	71,2%	(1 598)	99,8%
1	Inventories after adjustment relating to construction contracts, including:	18 804	1,9%	21 715	2,1%	19 874	2,0%	(2 911)	86,6%
1.1	Inventories	332 968	33,7%	252 610	24,3%	19 874	2,0%	80 359	131,8%
1.2	Inventory adjustment relating to construction contracts	(314 164)	-31,8%	(230 895)	-22,2%		0,0%	(83 270)	136,1%
2	Trade receivables, other receivables and prepayments	312 470	31,7%	437 248	42,1%	510 890	50,7%	(124 778)	71,5%
2.1	Trade receivables	141 934	14,4%	237 953	22,9%	138 671	13,8%	(96 019)	59,6%
2.2	Income tax receivable	7 095	0,7%	13 666	1,3%	12 636	1,3%	(6 571)	51,9%
2.3	Other receivables and prepayments	163 441	16,6%	185 629	17,9%	359 583	35,7%	(22 188)	88,0%
3	Gross amount due from customers for contract work and related prepayments & accruals	276 703	28,0%	239 735	23,1%	160 758	15,9%	36 968	115,4%
4	Current financial assets	103 541	10,5%	14 418	1,4%	26 045	2,6%	89 123	718,1%
4.1	Derivative instruments		0,0%		0,0%		0,0%		
4.2	Current deposits		0,0%		0,0%		0,0%		
4.3	Current loans advanced	486	0,05%	70	0,01%		0,00%	416	694,3%
4.4	Other current financial assets	5 946	0,60%		0,00%	1 863	0,18%	5 946	
4.5	Cash and cash equivalents	97 109	9,8%	14 348	1,4%	24 182	2,4%	82 761	676,8%
5	Other current non-financial assets		0,0%		0,0%		0,0%		
III	Non-current assets held for sale	119	0,0%	35 450	3,4%	44	0,0%	(35 331)	0,3%
A	Total assets	986 971	100,0%	1 037 898	100,0%	1 008 351	100,0%	(50 927)	95,1%
I	Total	391 823	39,7%	276 497	26,6%	256 948	25,5%	115 326	141,7%
1	Share capital	169 864	17,2%	139 200	13,4%	139 200	13,8%	30 664	122,0%
2	Share premium	95 340	9,7%	36 778	3,5%	36 778	3,6%	58 562	259,2%
3	Reserve funds	104 716	10,6%	81 201	7,8%	220 982	21,9%	23 515	129,0%
4	Exchange differences on translating foreign operations	60	0,0%	293	0,0%	204	0,0%	(233)	20,5%
5	Other capital reserves	(4 744)	-0,5%	(4 490)	-0,4%	(435)	0,0%	(254)	105,7%
6	Retained earnings / accumulated losses	26 587	2,7%	23 515	2,3%	(139 781)	-13,9%	3 072	113,1%
6.1	Current profit (loss)	26 587	2,7%	23 515	2,3%	(139 781)	-13,9%	3 072	113,1%
II	Non-current liabilities	52 155	5,3%	49 357	4,8%	38 336	3,8%	2 798	105,7%
1	Interest-bearing borrowings		0,0%		0,0%		0,0%		
2	Finance lease liabilities	3 111	0,3%	1 581	0,2%	222	0,0%	1 530	196,8%
3	Provision for employee benefits	23 500	2,4%	24 907	2,4%	21 266	2,1%	(1 407)	94,4%
4	Trade and other payables	25 544	2,6%	22 869	2,2%	16 848	1,7%	2 675	111,7%
4.1	Trade payables	20 796	2,1%	20 504	2,0%	13 676	1,4%	292	101,4%
4.2	Capital commitments	112	0,0%	172	0,0%	128	0,0%	(60)	65,1%
4.3	Other liabilities	4 636	0,5%	2 193	0,2%	3 044	0,3%	2 443	211,4%
III	Current liabilities	542 993	55,0%	712 044	68,6%	713 067	70,7%	(169 051)	76,3%
1	Trade and other payables	307 537	31,2%	378 810	36,5%	256 733	25,5%	(71 273)	81,2%
1.1	Trade payables	256 803	26,0%	299 227	28,8%	202 754	20,1%	(42 424)	85,8%
1.2	Capital commitments	1 790	0,2%	4 860	0,5%	302	0,0%	(3 070)	36,8%
1.3	Income tax payable		0,0%		0,0%		0,0%		
1.4	Other liabilities	48 944	5,0%	74 723	7,2%	53 677	5,3%	(25 779)	65,5%
2	Current portion of interest-bearing borrowings	111 213	11,3%	130 229	12,5%	258 869	25,7%	(19 016)	85,4%
3	Other financial liabilities	1 278	0,1%	559	0,1%	143	0,0%	719	228,6%
4	Provision for employee benefits	1 973	0,2%	1 896	0,2%	1 542	0,2%	77	104,1%
5	Amounts due to customers and provisions for construction contract work and deferred income	120 992	12,3%	200 550	19,3%	195 780	19,4%	(79 558)	60,3%
5.1	Amounts due to customers for construction contract work	90 378	9,2%	161 446	15,6%	109 337	10,8%	(71 068)	56,0%
a	advances received	56 955	5,8%	55 585	5,4%	103 103	10,2%	1 370	102,5%
b	adjustment to advances	(56 861)	-5,8%	(19 998)	-1,9%	(83 993)	-8,3%	(36 863)	284,3%
c	gross amount due to customers for construction contract	90 284	9,1%	125 859	12,1%	90 227	8,9%	(35 575)	71,7%
5.2	Provisions for construction contract work	29 807	3,0%	38 033	3,7%	85 896	8,5%	(8 226)	78,4%
5.3	Grants	807	0,1%	1 071	0,1%	547	0,1%	(264)	75,4%
B	Total equity and liabilities	986 971	100,0%	1 037 898	100,0%	1 008 351	100,0%	(50 927)	95,1%

No.	Item	2015	2014	2013	Change %
		PLN '000	PLN '000	PLN '000	
1	2	3	4	5	6=3/4
I	Net revenue from sale of products, merchandise and materials	989 296	1 143 740	739 588	86,5%
	1. Net revenue from sale of goods and services after adjustment, including:	987 274	1 141 720	736 570	86,5%
	1.1. Invoiced revenue	874 346	1 149 766	798 591	76,0%
	1.2. Adjustment relating to construction contracts	113 132	(8 643)	(61 508)	-1308,9%
	1.3. Exchange differences and valuation of derivatives	(204)	597	(512)	-34,2%
	2. Net revenue from sale of materials	2 022	2 020	3 018	100,1%
II	Cost of sales	906 829	1 040 394	700 564	87,2%
	1. Cost of products sold after adjustment, including:	904 773	1 038 375	696 984	87,1%
	1.1. Cost of products sold (invoiced)	849 284	1 023 727	699 039	83,0%
	1.2. Adjustment relating to construction contracts	55 843	12 927	(2 997)	432,0%
	1.3. Exchange differences and valuation of derivatives	(354)	1 721	942	-20,6%
	2. Cost of merchandise and materials sold	2 056	2 019	3 580	101,8%
III	Gross profit (loss)	82 467	103 346	39 024	79,8%
IV	Distribution costs, including:	28 564	30 399	38 202	94,0%
	1. Revaluation of receivables	331	3 221	8 569	10,3%
V	Administrative expenses	39 389	38 414	32 404	102,5%
VI	Gross profit (loss)	14 514	34 533	(31 582)	42,0%
VII	Other income	8 858	4 402	3 642	201,2%
VIII	Other expenses	7 797	10 550	3 331	73,9%
IX	Operating profit (loss) (EBIT)	15 575	28 385	(31 271)	54,9%
X	Depreciation and amortisation	10 662	10 388	10 243	102,6%
XI	Operating profit (loss) + depreciation and amortisation (EBITDA)	26 237	38 773	(21 028)	67,7%
XII	Finance income	13 403	8 643	15 283	155,1%
XIII	Finance costs	6 916	9 727	31 838	71,1%
XIV	Net gain/(loss) on disposal of a subsidiary	11 376			
XV	Effect of changes in estimates on valuation of receivables from related entities in arrangement bankruptcy			94 205	
XVI	Profit (loss) before extraordinary items	33 438	27 301	(142 031)	122,5%
XVII	Pre-tax profit (loss)	33 438	27 301	(142 031)	122,5%
XVIII	Income tax expense	6 851	3 786	(2 250)	181,0%
XIX	Net profit (loss)	26 587	23 515	(139 781)	-16,8%

No.	Item	2015	2014	2013	Change
		PLN '000	PLN '000	PLN '000	PLN '000
1	2	3	4	5	6=3-4
1	Profit (loss) on sales	14 514	34 533	(31 582)	(20 019)
2	Net other income (expenses)	1 061	(6 148)	311	7 209
3	Net finance income (cost)	17 863	(1 084)	(110 760)	18 947
4	Pre-tax profit (loss)	33 438	27 301	(142 031)	6 137

No.	Parties	Subject matter	Term	Value of the agreement
1	2	3	4	5
1.	RAFAKO S.A. – PZU S.A., InterRisk TU S.A. Vienna Insurance Group	All-risk property insurance of RAFAKO S.A.'s current and non-current assets	Oct 1 2015 – Sep 30 2016	Details below
2.	RAFAKO S.A. – TUIR Allianz Polska S.A.	Directors and officers liability insurance for management and supervisory personnel	Oct 5 2015 – Sep 30 2016	PLN 52,000 thousand
3.	RAFAKO S.A. – PZU S.A., InterRisk TU S.A. Vienna Insurance Group	Business and property liability insurance	Oct 1 2015 – Sep 30 2016	PLN 70,000 thousand
4.	RAFAKO S.A. – PZU S.A., InterRisk TU S.A. Vienna Insurance Group	Designer, architect and construction engineer's professional liability insurance	Oct 1 2015 – Sep 30 2016	PLN 22,000 thousand
5.	RAFAKO S.A. – PZU S.A., InterRisk TU S.A. Vienna Insurance Group	General construction and assembly risk insurance	Oct 1 2015 – Sep 30 2016	Details below
6.	RAFAKO S.A. – PZU S.A., InterRisk TU S.A. Vienna Insurance Group	General carriage insurance for domestic and international transport	Oct 1 2015 – Sep 30 2016	Details below
7.	RAFAKO S.A. – PZU S.A.	General construction and assembly risk insurance (Elektrownia Stalowa Wola S.A.)	Oct 18 2010 – Mar 31 2013 (for maintenance, insurance valid until Mar 31 2016)	PLN 130,000 thousand
8.	RAFAKO S.A. – TUIR Allianz Polska S.A.	General construction and assembly risk insurance (Elektrociepownia Wroclaw)	Aug 2 2013 – Mar 31 2016	PLN 199,000 thousand
9.	RAFAKO S.A. – PZU S.A., TUIR Allianz Polska S.A., Ergo Hestia S.A.	Business and property liability insurance agreement (Jaworzno Power Plant)	Apr 17 2014 – Mar 16 2024	PLN 100,000 thousand
10.	RAFAKO S.A. – PZU S.A., TUIR Allianz Polska S.A., Ergo Hestia S.A.	Professional liability insurance agreement (Jaworzno Power Plant)	Apr 17 2014 – Mar 16 2024	PLN 70,000 thousand
11.	RAFAKO S.A. – TUIR WARTA S.A., Generali T.U. S.A.	Civil Liability Insurance, Professional Liability Insurance, General Construction and Assembly Risk Insurance Agreement (Azoty CHP Plant)	Sep 23 2014 – Oct 21 2016	up to PLN 320,000 thousand

Details of the insurance agreement listed under item 1:

All-risk property insurance of RAFAKO S.A.'s current and non-current assets

RAFAKO S.A. has an all-risk insurance policy for its current and non-current assets, including insurance against damage resulting from business interruptions.

The property insurance is an all-risk insurance, which means that RAFAKO S.A.'s assets are insured against any losses, except for those expressly excluded in the policy (e.g. damage arising in connection with acts of war or gross negligence).

The insurance coverage is as follows (sum insured at gross carrying amount):

1. All-risk property insurance:
 - property, plant and equipment – universal property insurance (buildings, structures, equipment) against damage – PLN 185,128 thousand;
 - current assets – PLN 330,000 thousand
2. Insurance against loss of profits due to damage covered by all-risk property insurance:
 - loss of profit – PLN 221,880 thousand
3. Electronic equipment insurance:
 - stationary office equipment (including office electronics) – PLN 6,599 thousand
 - mobile equipment – PLN 2,775 thousand;
 - stationary diagnostics equipment – PLN 957 thousand
 - mobile diagnostics equipment – PLN 1,167 thousand
4. Insurance of electrical machinery against electrical damage:
 - electrical machinery – PLN 5,000 thousand
5. Insurance of plant and equipment against damage:
 - plant and equipment – PLN 32,659 thousand

All the insurances are renewable.

Details of the insurance agreement listed under item 5:

General construction and assembly risk insurance

The insurance provides coverage for construction and assembly works, property in the vicinity of the construction site, as well as construction site equipment and facilities (excluding construction machinery).

The insurance pertains to contracts launched during the term of the insurance agreement for which RAFAKO S.A. assumed the responsibility to provide contract insurance. The insurance agreement covers all contracts, except for the excluded contracts (e.g. due to the value or term of a single contract).

Details of the insurance agreement listed under item 6:

General carriage insurance for domestic and international transport

The insurance provides coverage for all shipments transported during the insurance term which under the terms of the contract may be insured at the option of RAFAKO or which are transported at the risk of RAFAKO and the contract does not specify the party responsible for insurance. Under the agreement, the insurer's liability for damage during transport is limited to the value of a single shipment, as specified in the agreement.

Furthermore, RAFAKO S.A. maintains automobile liability insurance (OC), all-loss automobile insurance (AC), and Moto Assistance insurance of its vehicles.

No.	Company	Registered office	No. of shares held by RAFAKO S.A.	Ownership interest	Par value of shares (PLN)	Cost of shares (PLN)	Carrying amount of shares (PLN)	Share capital (PLN)	Total number of shares	Par value of one share (PLN)
1.	APC-Metalchem S.A. w upadłości (in bankructcy)	Opole	6 101	0,12%	61 010,00	61 010,00	0,00	49 000 000,00	4 900 000	10,00
2.	DOM Sp. z o.o.	Racibórz	2 327	100,00%	23 270 000,00	23 271 036,00	23 271 036,00	23 270 000,00	2 327	10 000,00
3.	ELWO S.A. w upadłości (in bankructcy)	Pszczyna	161 949	95,26%	9 716 940,00	19 375 272,84	0,00	10 200 000,00	170 000	60,00
4.	FAMAK S.A.	Kluczbork	1 828	0,02%	18 280,00	18 280,00	18 280,00	77 366 240,00	7 736 624	10,00
5.	Tauron Polska Energia S.A.	Katowice	73 219	0,005%	658 971,00	491 485,00	210 870,72	14 304 948 858,00	1 589 438 762	9,00
6.	RAFAKO-ENGINEERING Sp. z o.o.	Racibórz	2 000	51,05%	1 000 000,00	1 006 013,00	1 006 013,00	1 959 000,00	3 918	500,00
7.	RAFAKO ENGINEERING SOLUTION Sp. z o.o.	Belgrade	1	77,00%	EUR 38,500	154 683,62	154 683,62	EUR 50,000	2	EUR 38,500 EUR 12,500
8.	RAFAKO Hungary Sp. z o.o.	Budapest	1	100,00%	HUF 40,000	589 057,80	589 057,80	HUF 40,000		HUF 40,000
9.	Sanbei-RAFAKO Sp. z o.o.	Zhangjiaokou	1 956	26,23%	USD 1,956,000	4 643 738,60	0,00	USD 7,456,000	7 456	USD 1,000
10.	E001RK Sp. z o.o.	Racibórz	100	100,00%	5 000,00	5 000,00	5 000,00	5 000,00	100	50,00
11.	E003B7 Sp. z o.o.	Racibórz	100	100,00%	5 000,00	6 325,10	6 325,10	5 000,00	100	50,00
12.	SOUTH POLAND CLEANTECH CLUSTER Sp. z o.o.	Kraków	1	3,33%	300,00	300,00	300,00	9 000,00	30	
TOTAL							25 261 566,24			



GRUPA PBG

List of loans advanced

Appendix No. 7

No.	Borrower	Loan amount as per agreement	Currency	Type	Agreement date	Repayment date	Interest rate	Amount outstanding as at Dec 31 2015 (PLN)
1	Natural persons*	173 000,00	PLN	cash loans granted to finance payments for shares in a subsidiary	Mar 3 2014	Dec 31 2016	1Y WIBOR + margin	80 000,00
2	RAFAKO HUNGARY**	95 000,00	EUR	cash loan financing contract performance	Aug 2 2015	Dec 20 2016	1M LIBOR + margin	406 000,00
Total loans								486 000,00



GRUPA PBG

List of borrowings as at December 31st 2015

Appendix No. 8

No.	Lender	Facility/loan amount as per agreement	Currency	Type	Agreement date	Repayment date	Interest rate	Amount outstanding as at Dec 31 2015 (PLN)
1	PKO BP	150 000 000,00	PLN	overdraft facility disbursed in tranches in accordance with RAFAKO's instructions*	Feb 7 2012	May 31 2016	1M WIBOR + margin	109 207 984,13
2	PGL DOM Sp. z o.o. (subsidiary)	2 000 000,00	PLN	Agreement for a cash loan to be used for funding day-to-day operations**	Apr 12 2013	Dec 31 2016	1M WIBOR + margin	2 005 010,96
Total borrowings								111 212 995,09